

Service Agreement



Solar PPA

(power purchase agreement)



Both are popular \$0 down solar programs, but which one is right for your building?

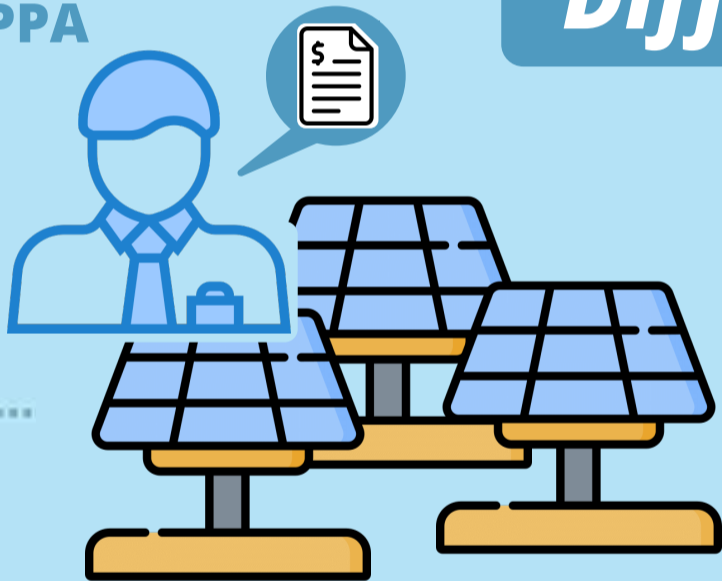
Similarities

With both programs, the installation does not require a down payment. The building owner instead pays for their solar monthly while receiving the solar panel output. Both programs require good credit standing.



Differences

Solar PPA



- ✓ System is owned by a solar finance company.
- ✓ Payment is based on buying power from the energy produced by the solar panels.
- ✓ Payment term is usually set at 20 or 25 years.
- ✓ Monthly Payment can escalate and vary based on system production and program.
- ✓ Tax Credit and SRECS go to solar finance company.

Solar PV & Battery Storage ONLY

Service Agreement



- ✓ Energy Advisors is the system owner.
- ✓ Payment is fixed based on savings and production.
- ✓ Payment terms can vary from 10-20 years.
- ✓ Monthly payment is fixed based on production.
- ✓ Tax Credit and SRECS go to the funding source.

+ Add-Ons

- + LED
- + Battery Storage
- + Refrigeration Systems
- + Mechanical
- + (HVAC, Boiler & Chiller)
- + EV Charging
- + Electrical Power Filtering
- + Water Saving Devices
- + Building Controls
- + Capex (Roofing, etc.)

Effective PPA Rate of EaaS is typically 25% **LESS** than comparable PPA



Learn More at energyadvrs.com